OEM partner checklist

1. Customization options available
   - Simple component alterations
   - Custom reagents
   - Molecular synthesis (e.g., custom oligos, custom protein, including enzyme, production, etc.)
   - Custom plastics
   - Custom kitting and packaging

2. Global security of supply
   - Manufacturing redundancies
   - Multiple distribution centers
   - Ability to cover operational logistics, such as:
     - Handling product demand variability
     - Managing manufacturing downtime
     - Scalable production capacity

3. High-quality products and solutions
   - Global standards
   - Lot-to-lot performance
   - Lot size
   - Stability/shelf life*

4. Industry expertise and resources
   - Broad range of platform technology that can address:
     - A broad set of requirements
     - Clinical applications
     - Diagnostic markets
   - Industry leaders and experts who are:
     - Knowledgeable
     - Resourceful
     - Advocates on your behalf
   - Training services and support
     - Global on-site field support and training
     - Global remote support and training

5. Robust quality management system (QMS)
   - Quality checks and procedures
   - Certified quality documentation, such as:
     - Certificate of Conformance (CoC)
     - Certificate of Analysis (CoA)
   - Manufacturing facilities that meet the following certifications:
     - ISO 9001
     - ISO 13485
     - ISO 14001
     - FDA registration
   - Processes in place that adhere to regulatory standards
     - Material quality assessment techniques
     - Low batch variability

6. Access to commercial-use rights
   - Supports commercial models that enable your business (e.g., reagent rental)
   - Grants the ability to sell in a specific country or region

7. Global industry presence
   - Global logistics support
   - Global manufacturing sites
   - Global distribution sites
   - Regional and local expertise
   - Experience with global commercialization

8. Dedicated team and point of contact
   - A dedicated account team to support you throughout your workflow
   - Access to supporting experts and resources

9. Understands your needs and prioritizes your goals
   - Freeing up your time
   - Maximizing your resources
   - Enabling more space for innovation

* Dependent upon intended use

Learn more at thermofisher.com/oem-geneticsciences